

<div>Module 9</div> <div>Section A: Design the Logistics Framework</div> <div>Term</div> <div>Functional organizational structure</div> <div>APICS CLTD Learning System© 2025</div>	<div>An organizational structure based on functional specialization, such as sales, engineering, manufacturing, finance, and accounting.</div>
<div>Module 9</div> <div>Section A: Design the Logistics Framework</div> <div>Term</div> <div>Matrix organizational structure</div> <div>APICS CLTD Learning System© 2025</div>	<div>An organizational structure in which two (or more) channels of command, budget responsibility, and performance measurement exist simultaneously. For example, both product and functional forms of organization could be implemented simultaneously—that is, the product and functional managers have equal authority and employees report to both managers.</div>
<div>Module 9</div> <div>Section A: Design the Logistics Framework</div> <div>Term</div> <div>Strategic alliance</div> <div>APICS CLTD Learning System© 2025</div>	<div>A relationship formed by two or more organizations that share information (proprietary), participate in joint investments, and develop linked and common processes to increase the performance of both companies. Many organizations form [these] to increase the performance of their common supply chain.</div>