

<div>Module 3</div> <div>Section B: Enable Outbound and Inbound Order Management</div> <div>Term</div> <div>Advance ship notice (ASN)</div> <div>APICS CLTD Learning System © 2025</div>	<div>An electronic data interchange (EDI) notification of shipment of product.</div>
<div>Module 3</div> <div>Section B: Enable Outbound and Inbound Order Management</div> <div>Term</div> <div>Foreign freight forwarder</div> <div>APICS CLTD Learning System © 2025</div>	<div>An entity that picks up goods at the production site and coordinates transport to the foreign customer's location.</div>
<div>Module 3</div> <div>Section B: Enable Outbound and Inbound Order Management</div> <div>Term</div> <div>Freight claim</div> <div>APICS CLTD Learning System © 2025</div>	<div>A formal legal claim filed by the transportation buyer that the carrier failed to protect the freight properly, seeking monetary compensation for damaged freight, delayed or incorrect deliveries, overcharges, or other service failures. The amount of damages can be up to the value of the goods had they been safely delivered on time.</div>
<div>Module 3</div> <div>Section B: Enable Outbound and Inbound Order Management</div> <div>Term</div> <div>Freight forwarder</div> <div>APICS CLTD Learning System © 2025</div>	<div>The “middle man” between the carrier and the organization shipping the product. Often combines smaller shipments to take advantage of lower bulk costs.</div>

Module 3*Section B: Enable Outbound and Inbound Order Management*

Term
Inbound logistics

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The group in charge of moving materials from suppliers or vendors into production processes or storage facilities; the actual movement of such material.

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Term
Lead time

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1) A span of time required to perform a process (or series of operations). 2) In a logistics context, the time between recognition of the need for an order and the receipt of goods. Individual components [...] can include order preparation time, queue time, processing time, move or transportation time, and receiving and inspection time. Syn.: total lead time. See: manufacturing lead time, purchasing lead time.

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Term
Optimize outbound customer shipments

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Analyzing the cost of maintaining inventory compared with the cost of transportation to find opportunities to improve total cost.

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Term
Order delivery

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The duration of time between when the transportation carrier picks up a shipment and when it is received by the customer.

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Order Management***Term**
Order picking

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Selecting or “picking” the required quantity of specific products for movement to a packaging area (usually in response to one or more shipping orders) and documenting that the material was moved from one location to shipping. Syn.: order selection. See: batch picking, discrete order picking, zone picking.

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Order Management***Term**
Order processing

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The activity required to administratively process a customer’s order and make it ready for shipment or production.

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Order transmittal

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The time interval between a customer placing an order and when the seller receives it.

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Order Management***Term**
Outbound consolidation

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The gathering of a number of small shipments to a variety of customers into a larger load, which is then shipped to a point near the customers where it is broken down for delivery.

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Outbound logistics

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Every process that is involved in the shipping and holding of products after they are completed until they are received by the customer.

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Planogram

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A graph or map of allotted shelf space based on an analysis of sales data indicating the best arrangement of products on a store shelf.

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Supplier relationship management (SRM)

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A comprehensive approach to managing an enterprise's interactions with the organizations that supply the goods and services the enterprise uses. The goal of [this] is to streamline and make more effective the processes between an enterprise and its suppliers. [It] is often associated with automating procure-to-pay business processes, evaluating supplier performance, and exchanging information with suppliers. An e-procurement system is often an example of [this type of] family of applications.

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Transportation management system (TMS)

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A computer application system designed to manage transportation operations. This type of application typically includes modules focused on specific functions, such as intermodal transportation, import and export management, fleet service management, and load planning and optimization.

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Term

Vendor-managed inventory (VMI)

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A means of optimizing supply chain performance in which the supplier has access to the customer's inventory data and is responsible for maintaining the inventory level required by the customer. Accomplished by a process in which resupply is performed by the vendor through regularly scheduled reviews of the on-site inventory. The on-site inventory is counted, damaged or outdated goods are removed, and the inventory is restocked to predefined levels. The vendor obtains a receipt for the restocked inventory and accordingly invoices the customer. See: continuous replenishment.

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Term

Work order

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1) An order to the machine shop for tool manufacture or equipment maintenance; not to be confused with a manufacturing order. Syn.: work ticket. 2) An authorization to start work on an activity (e.g., maintenance) or product.